## George H. Russell 1100\$

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To: Heather Jones 438-9767

Subject: Catching up on back rent  $\leftarrow$ 

Heather:

According to our records your parents have been behind in rent since December 2014.

If we were to demand late fees the amount owed would be \$8,800 in late fees plus the \$6,000 currently owed in back rent. The total owed if I were to insist on paying everything would be \$14,800 but I am going to forgive the late charges if you can work with me to help us acquire items for our museums from your parent's collections.

In addition, the contents in the home except items protected by law such as your clothes, bed, cooking utensils are subject to our LANDLORD'S LIEN and so all the rest could be confiscated by me to be sold to pay back rent etc. Obviously neither one of us wants that to happen but most landlords would do so to your detriment.

SO PLEASE DO NOT SELL ANY ITEMS THAT ARE UNDER MY LANDLORD'S LIEN UNTIL WE HAVE WORKED THINGS OUT.

I told the Rusty Door Estate Sale people that you were cleanup the house for an eventual sale and that in the meantime there were items that we could use in our museums that could go toward back rent.

In the event that you can't get the dog odors out of the carpets etc. then they might be willing to move the items that I don't buy to our trailer factory to be sold at an estate sale.

Auctions usually do not result in anywhere close to retail values and estate sales are usually two day affairs with regular prices the first day and ½ price the second day.

Oftentimes there are lots of unsold items that go to Good Will, The Good Shepard Mission or some other charity.

Sometimes they go to Gallery One auction company in Conroe.

If you sell to antique dealers, obviously they have to make a profit in the event that they can retail the objects so offers will be low, especially un Huntsville.

About a month ago I bought an 18<sup>th</sup> century French cabinet for a 60% discount or \$1,100 which ten years ago would have been priced at around \$5,000 and would have sold at that price.

Millennials do not seem to appreciate art or antiques like their parents did and so markets tend to be very weak.

Obviously I want you to get a fair price and be able to catch up on rent and then have some rent pre-paid so that you won't have to worry about rent payments for the rest of 2019.

Therefore I would like to bid on items that we could use in our museums based on my experience buying at estate sales, auctions and e-bay.

I can put sticky tabs on items we could use with my offer and if you get a higher offer I would like to be able to match it.

Let's hope that we can work together for our mutual best interests.

George H. Russell